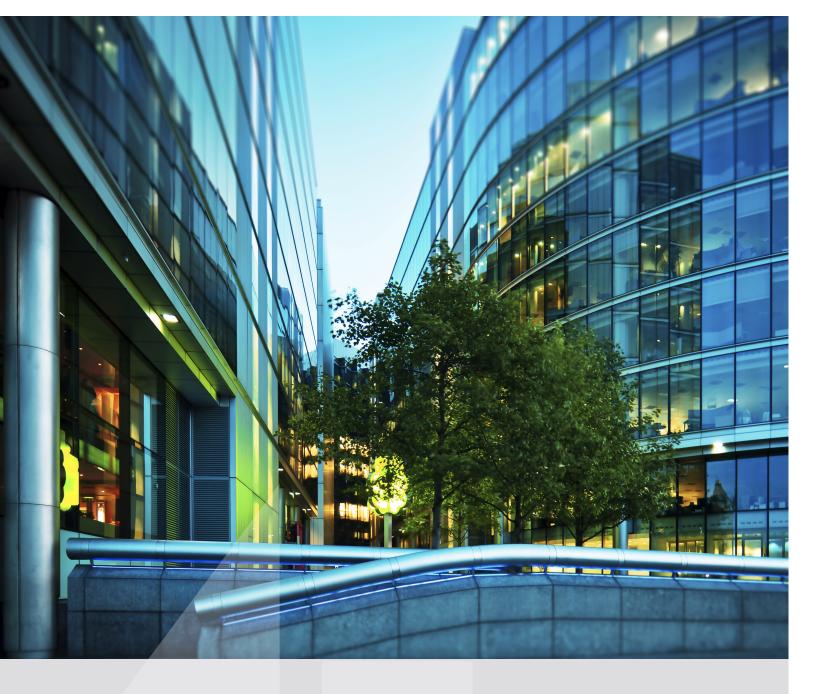


# Corporate Services





## Agility on a Global Stage

NAI understands the realities of today's business world. The bottom line - we know that only through delivering economic benefit to our clients can we all prosper.

Cost savings and resource conservation, together with helping clients capitalize on opportunities are amongst the greatest benefits your advisor can deliver. Beyond that, we can help you advance your business in ways you may not have considered.

## Integrated Corporate Services

Our approach is consultative, partnering alongside and with you as one team. Starting with an advisory & planning process, we are able to align your business goals with your real estate needs for transaction management, project management or portfolio management.

#### Advisory & Planning

We start by listening more than we talk, and then proceed to develop the best plan of action for your circumstances. Our GCS advisory & planning process provides a wider scope of vision for your overall strategy and can produce a more comprehensive plan of action. Our strategic consultation method presents valuable options aligned with your goals which fosters your potential to be a more effective and successful business producer within your own core competency.

### Transaction Management

As globalization drives cross-border activity, our established system helps our clients follow their market regionally or internationally with seamless worldwide service. NAI Global offers a transaction management matrix that gives clients access to some of the most successful, independent preperty consultants in the world. The end result is global capability with highly reputable local expertise in more markets large and small.

#### Project Management

Our technology platform enables us to create private and secure intranets for our clients, electronically uniting an entire team into an online integrated inventory and project management system. In assembling all the parts of a project, be it construction management, green initiatives, planned maintenance, a relocation or capital improvement, we generate systematic processes which improve cycle time and reduce errors. With this system, we have the benefit of providing tested relationships with toptier experts and vendors who deliver the best product for each project.

### Portfolio Management

Our team has expertise in executing optimum portfolio management services including property & facilities management, building consultancy and workspace planning & design. We deliver cost savings through attention to tenant retention, seamless lease administration, energy efficiency audits, project bidding and by taking advantage of the extensive amount of property we manage globally.

## Our Corporate Services Include:

#### Advisory & Planning

- Analysis
- Benchmarking
- Budgeting
- Business Support
- Database Development
- Distribution Logistics
- Due Diligence
- Feasibility
- Financial Services
- Implementation Road-Mapping
- Key Performance Mapping
- Lease & Utility Audits
- Market Research
- Pre-Acquisition Research
- Strategic/Scenario

#### Transaction Management

• 1031 Exchange Services

- Acquisitions & Dispositions
- Alternative Work Solutions
- Auction Services
- Build-To-Suit & Redevelopment Services
- Flexible Working Policies
- Post Occupancy Review
- Process Engineering
- Satisfaction Surveys
- Space Utilization
- Tenant Representation
- Workplace Audits

#### Project Management

- Change Management
- Contractor Management
- Cost Control
- Outsource & Procurement Management
- Project Management
- Project Planning

- Procurement
- Programming
- Risk Management
- Team Selection & **Appointment**

#### Portfolio Management

- Acquisitions
- Asset Management
- · Leasehold Management
- Disposals
- Due Diligence
- Lease Re-gearing
- Lease Renewals
- Legal Briefing
- Planned Maintenance
- Rating
- Relocations
- Rent Reviews
- Service Charge Audits

### NAI Capital Offices

#### Headquarters

**Encino** 16001 Ventura Blvd., Ste. 200 Encino, CA 91436 (818) 905-2400

#### Los Angeles County

Diamond Bar 21660 E. Copley Dr., Ste. 320 Diamond Bar, CA 91765 (909) 348-0600

#### Downtown LA

601 South Figueroa St., Ste 3825 Los Angeles, CA 90017 (213) 632-7700

#### Pasadena

225 S. Lake Ave., Ste. 1170 Pasadena, CA 91101 (626) 564-4800

#### Torrance

970 W. 190th St. Dr., Ste. 100 Torrance, CA 90502 (310) 532-9080

#### Valencia

27451 Tourney Rd., Ste. 200 Valencia, CA 91355 (661) 705-3550

#### West Los Angeles

11835 Olympic Blvd., Ste. 700E Los Angeles, CA 90064 (310) 440-8500

#### Ventura County

#### Oxnard

300 Esplanade Dr., Ste. 1660 Oxnard, CA 93036 (805) 278-1400

#### Westlake Village

2555 Townsgate Rd., Ste. 320 Westlake Village, CA 91361 (805) 446-2400

**Simi Valley** 2655 First St., Ste. 250 Simi Valley, CA 93065 (805) 522-7132

#### Orange County

#### Irvine

1920 Main St., Ste. 100 Irvine, CA 92614 (949) 854-6600

#### San Clemente

120 1/2 South El Camino Real, Ste. 210 San Clemente, CA 92674 (949) 874-0415

#### **Inland Empire**

#### Ontario

800 N. Haven Dr., Ste. 400 Ontario, CA 91764 (909) 945-2339

#### Temecula

27720 Jefferson Ave., Ste. 330 Temecula, CA 92590 (951) 491-7590

#### Victorville

13911 Park Avenure, Ste. 206 Victorville, CA 92392 (760) 780-4200

#### Coachella Valley

#### Palm Desert

75-410 Gerald Ford Dr., Ste. 200 Palm Desert, CA 92211 (760) 346-1566



800.468.2618 • naicapital.com